

CURRICULUM VITAE

ZELIMIR VUKINA

EXPERIENCE

- 2012 - present **Vukina & Partneri law firm d.o.o.** – Business advisor
- 2002 - 2011 **ADRIS GRUPA d.d.** – Member of the Management Board responsible for the development of an industrial conglomerate involved in the production and sales of cigarettes and tobacco (Rovinj Tobacco factory), tourism (Maistra) and retail (INovina and Tisak), with total revenues in excess of EUR 300 million
- 1999-2002 **LURA d.d.** – General director
Food corporation with the production and sale of dairy products and non-alcoholic beverages, with total revenues in excess of DEM 100 million and more than 2000 employees
- 1993 -1999 **PLIVA pharmaceutical, chemical, food and cosmetics industry d.d.**
- Vice-president of the Management Board, Marketing and Sales
Responsible for marketing and sales of all business programmes, with total revenues in excess of USD 400 million.
Responsible for coordination of procurement in all business programmes
Responsible for the functioning of the legal, joint affairs and logistics departments
Team member who prepared and executed the Initial public offer (IPO) and listing on the London (LSE) and Zagreb (SZE) stock exchanges
- 1991 - 1992 **PLIVA d.d.** - Director, Pharmaceuticals programme
- 1989 -1991 **PLIVA d.d.** - Director, Marketing and Sales, Pharmaceuticals programme
- 1988-1989 **PLIVA d.d.** – Exports manager, Pharmaceuticals programme

EDUCATION

1998	INSEAD , Fontainbleau, France Seminar on Strategies for Asia Pacific
1991	Comell University, Johnson Graduate School of Management , Ithaca, New York, USA Executive Development Program (5 weeks)
1988	IEDC Bled School of Management , Bled, Slovenia - Cleveland State University , Cleveland, Ohio, SAD Executive MBA (11 weeks)
1981 - 1985	University of Zagreb, Faculty of Economics , Zagreb, Croatia Economist

PERSONAL

Date of birth:	15 June 1961 in Zagreb
Citizenship:	Croatian
Family:	married, 2 sons
Languages:	English, German, Italian, Slovenian